

Quail Lodge Resort and Golf Club Fact Sheet

- ADDRESS:** 8205 Valley Greens Drive
Carmel, California 93923
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Website: www.quailodge.com
- OPENING DATE:** December 1964
- LOCATION:** Located in Carmel, California, just beyond the fog belt of Carmel-by-the-Sea on the spectacular Monterey Peninsula. The Lodge is approximately 120 miles south of San Francisco and 330 miles north of Los Angeles.
- DESCRIPTION:** Nestled on 850 acres of lush fairways, oak-studded meadows and sparkling lakes. Quail Lodge offers 97 luxurious guestrooms, including 14 suites, four Fairway Villas and pool/lakeside lodges. Amenities include two restaurants, a golf club with a championship golf course, spa, outdoor treatment suites, tennis courts, swimming pools, bocce, executive 9-hole putting course, extensive nature trails and expansive meeting and banquet space. The Lodge's California-country ambience pays homage to the regions rustic, natural light. Color schemes are warm with earthy reds, greens, yellows and terracotta.
- ACCOMMODATIONS:** Guestrooms offer design elements such as skylights, built-in window seats that look out onto the gardens, overstuffed cushions and upholstery, Roman shades, golden-hued hemlock floors, hammered copper sinks and wrought-iron sconces.
- Amenities include:
- Complimentary glass of wine upon check-in
 - Private, oversized decks or patios overlooking the lakes, golf course or lush gardens
 - Spacious bathrooms with plush marble baths, deep soaking tubs and shower stalls
 - International direct dial telephones
 - High-speed Internet access
 - Hairdryers, bathrobes
 - DVD players and Plasma-screen TVs
 - Nightly turn-down service
 - In-room coffee and tea service, daily newspaper
 - Fireplaces (in suites, the Fairway Villas and some luxury rooms)

WINE AND DINE:

Edgar's, an upscale restaurant and sports bar located at the Quail Golf Club is named for the Lodge's legendary founder, Edgar Haber. It offers savory California Eclectic cuisine with an emphasis on fresh local ingredients, and organic produce. Sports fans can enjoy a complete sports package that lets them check their favorite team scores simultaneously on multiple flat-screen TVs located throughout the restaurant. Edgar's is open daily for indoor and outdoor dining for breakfast, lunch and dinner. Breakfast is served from 7 am – 11 am, lunch from 11 am – 5 pm and dinner from 5 pm – 10 pm.

The Covey Lounge, overlooking Mallard Lake, is open daily from 4 pm to 11 pm, serving small bites and an extensive beverage list.

Golfers and guests lounging poolside at the clubhouse can have breakfast and lunch delivered from the **Snack Bar**. Golfers may phone their orders in from the 9th Tee.

SPA:

The comprehensive menu of signature treatments at The Spa is available for guests wishing to indulge.

Spa amenities include:

- Seven treatment rooms including a freestanding couples suite featuring a private outdoor shower
- Salons services include manicures, pedicures and waxing
- Treatments offered include a variety of facials, massages and body treatments
- Separate men's and women's locker and steam rooms
- Outdoor Jacuzzi and heated swimming pool
- Skin products Dermalogica
- Staff of certified therapists and licensed aestheticians

FITNESS CENTER:

Located at the Clubhouse the **Fitness Center** offers amenities and services including:

- State-of-the-art fitness center
- Heated outdoor swimming pool

LIFESTYLE ACADEMY:

The Lifestyle Academy, is a guest service unique to Quail Lodge and Resort, and is designed to help create just the type of getaway experience people have always dreamed of. The Lifestyle Academy program offers creative adventure and planning services that provide extraordinary entertainment and access to exclusive areas. Experiential range from customized speed-driving lessons at the renowned Laguna Seca, sailing excursions, hang gliding lessons or an intimate bonfire on the beach.

GOLF: Championship 18-Hole Golf Course at Quail Lodge offers peaceful California Golf at its very best. Designed by Robert Muir Graves, the tree-lined, par-71 course features a most comprehensive practice facility and three sets of tees at each hole.

RECREATION: The Lodge offers three tennis courts, bocce ball, two heated swimming pools and a hot tub. Professional golf and tennis instruction is available. The Lodge offers the only West Coast Land Rover Experience Driving School. Additional recreational activities include; diving, whale watching, deep-sea fishing, kayaking, horseback riding and scuba diving in Monterey Bay.

MEETING AND BANQUET FACILITIES: Quail Lodge offers more than 8,500 square feet of meeting and banquet space including:

- Six conference rooms
- Suites for smaller groups of 10-15 people
- Banquet facilities for up to 200 guests
- Colorful tents for garden parties for up to 600 guests
- Catering/events staff to assist with coordinating conferences, wedding Receptions, special events and offsite catering
- Wi-Fi technology on-site

MANAGEMENT: Quail Lodge is owned and managed Hongkong and Shanghai Hotels, Limited

ARCHITECT: Architects Terryl Lofrano and Shawn Alexander, Axis Architecture

INTERIOR DESIGNER: Andrea Pace, Andrea Bartholick Pace

ACCESS: Quail Lodge is approximately 20 minutes from Monterey Peninsula Airport and one and a half hours from the San Jose Airport. Carmel-by-the-Sea is just 15 minutes away, and many of the Monterey Peninsula's major attractions are within easy driving distance.

CLIMATE: Sunny Carmel Valley, which has a reputation as one of the finest wine growing regions in Northern California, enjoys moderately warm temperatures year round. The average high is 71 degrees in the summer, 78 in the fall and 61 in the winter. The loveliest weather is in September and October.

AREA ATTRACTIONS: There are many major attractions near the resort:

- Carmel-by-the-Sea (beach, art galleries and boutiques)
- Big Sur (dramatic coastline 23 miles south of Carmel)
- Cannery Row (the subject of the classic John Steinbeck novel)
- 17-Mile Drive (winding road with spectacular coastline views)
- Point Lobos State Reserve (wildlife sanctuary two miles south of Carmel)
- Monterey Bay Aquarium (considered one of the finest in the world)

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A Brief History of Quail Lodge Resort and Golf Club

Decades before Quail Lodge Resort and Golf Club was deemed one of the finest resorts in the world, it was the Carmel Valley Dairy, owned by Dwight Morrow Jr., brother-in-law of aviator Charles Lindbergh. In 1959, a group of investors led by Edgar Haber purchased the Dairy and construction began that year on what would become Carmel Valley Golf & Country Club – Carmel Valley's first golf course.

Carmel Valley Golf & Country Club opened in 1964 with an 18-hole golf course designed by Robert Muir Graves, two tennis courts, a swimming pool and clubhouse. One hundred sixty six single-family home sites bordering the fairways became available for sale. Then, in 1967, a 25-room hotel opened and was named Quail Lodge.

Founder Ed Haber's vision turned out to be a golden one. The Lodge expanded with the addition of 75 more rooms, two additional tennis courts and pool. The Covey Restaurant opened in 1973 and has been recognized for its innovative cuisine and wine list.

In 1989, the Monterey County Board of Supervisors and the Monterey County Planning Commission unanimously approved a plan to develop 614 acres adjacent to the golf course. This property, known as Quail Meadows, was developed with just 56 home sites, leaving 300 acres of open space to be enjoyed.

Hongkong Shanghai Hotels Ltd. (HSH) purchased Quail Lodge including Quail Meadows in 1997. On July 2, 2003, Quail Lodge completed a \$25-million enhancement program that touched on nearly every facet of the resort. A number of new ground-breaking facilities and amenities were introduced including a new Golf Clubhouse, which houses Edgar's, an upscale restaurant and sports bar named after the resort's legendary founder. The renovation also resulted in inspired new interiors for the Lodge's guestrooms and suites, and an expanded spa and extensive nature trails.

Nestled on 850 acres in the heart of sunny Carmel Valley, Quail Lodge Resort is managed by The Peninsula Hotels, owned and operated by Hongkong Shanghai Hotels. Amenities include 97 well-appointed guest rooms, an 18-hole championship golf course, swimming pools, tennis courts, two restaurants, pampering spa, The Land Rover Experience Driving School and trails through the remarkably beautiful environment of lakes, lush gardens and rolling hills.

Incorporated in 1866 and listed on the Hong Kong Stock Exchange (00045), HSH is a holding company whose subsidiaries and its jointly controlled entity are engaged in the ownership and management of prestigious hotel, commercial and residential properties in key destinations in Asia and the USA. The hotel portfolio of the Group comprises The Peninsula Hong Kong, The Peninsula New York, The Peninsula Chicago, The Peninsula Beverly Hills, The Peninsula Tokyo, The Peninsula Bangkok, The Peninsula Beijing, The Peninsula Manila, The Peninsula Shanghai (opening in late 2009) and Quail Lodge Resort and Golf Club in Carmel, California. The property portfolio of the Group includes The Repulse Bay Complex, The Peak Tower and The Peak Tramways, St. John's Building, The Landmark in Ho Chi Minh City, Vietnam and the Thai Country Club in Bangkok, Thailand.

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Quail Lodge Golf Club
Championship Golf in an Idyllic Setting

Carmel, CA - With its emerald green fairway and the Carmel River meandering throughout, the 18-hole championship course at Quail Lodge Resort and Golf Club rests like a hidden jewel in a mountain setting. Located beyond the fog belt on the sunny side of Carmel, this naturally landscaped course provides a challenge for every skill level.

Designed by Robert Muir Graves, the tree-lined, par-71 course features a most comprehensive practice facility and three sets of tees at each hole. The Golf Club was listed in *Fairways and Green Magazine*, as number 27 in its 2005 "Top 101 Experiences" awards and *Golf for Women Magazine* listed the course in its "Top Fairways List." In 2008, *Conde Nast Traveler* listed the course as one of the Top 100 courses worldwide.

Quail Lodge has hosted numerous professional tournaments over the years, thanks in part to its series of challenging par threes. The course, which has also been rated one of the most women-friendly facilities in North America, is considered difficult enough for the California Women's Amateur Championship, which has been held at Quail Golf Club for 18 consecutive years, and the Women's Amateur Sectional Qualifying. The course has also attracted the California Senior Men's Championship, the U.S. Challenge Tour, the Spalding Pro-Am, the USGA Senior Amateur Championship and the Eagle Invitational Tournament, hosted by the Dina and Clint Eastwood benefiting the Charitable Council of Monterey County and featuring celebrity players Clint Eastwood and William Devane.

The Clubhouse, located near the center of the meticulously maintained Quail Lodge course, is one of the highlights of the resort's \$25-million renovation. Showcasing fresh interiors and exteriors, the reconfigured Clubhouse offers a variety of new recreational facilities: a nine-hole putting course; Edgar's, an upscale restaurant and sports bar named for the late Edgar Haber, the resort's legendary founder; and a state-of-the-art fitness center and pool.

In 2009, the Quail Lodge Golf Club welcomed a new Director of Instruction, Katherine Marren, after 16 years as the Lead Instructor at the Pebble Beach Golf Academy. Recently selected as "2008 Teacher of the Year" by the *Northern California PGA Section*, as well as being recognized as an expert teacher for her efforts in golf education, women's golf and junior golf by *Golf Digest*, *Golf Magazine*, *the San Francisco Examiner* and

the *California Golf Guide*, Marren, a PGA Class A Professional, has been teaching golf for over 20 years. To contact Katherine Marren please email her at kmarren@quailodge.com

Also in 2009, Quail Lodge received the distinct honor of being the premier site for the Impact Zone Golf School, a program developed by golf professional Bobby Clampett. The Impact Zone Golf School offers a wide range of lengths, formats, pricing, and location choices. Along with the Impact Zone Golf School, Clampett is also available for corporate entertainment, with exciting options that will fit all types of events.

Additional amenities offered at the Golf Club include bag valet service and storage; Shiatsu chair massage; state-of-the-art client golf entertainment and instructional programs featuring golf simulator and video analysis instruction; PGA professionals who will entertain groups; and complete men's and women's locker rooms. Golf packages are also available.

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LIFESTYLE ACADEMY AT QUAIL LODGE RESORT AND GOLF CLUB

Resort Offers Unique Ways to Experience the Monterey Peninsula

Carmel, CA – The Lifestyle Academy at Quail Lodge Resort and Golf Club helps guests experience the Monterey Peninsula with once in a lifetime, personalized experiences.

The Lifestyle Academy program at Quail Lodge, offers creative adventure and planning services that provide extraordinary entertainment and access to exclusive areas. Activities range from customized speed-driving lessons at the renowned Laguna Seca, a two-day drive and visit to the seven wonders of Monterey, Carmel and Big Sur to an intimate bonfire on the beach. For the adventurous, options include an exhilarating two-hour sailing excursions around Monterey Bay, hang gliding lessons and flights over Monterey Bay. For more information or for reservations, please contact our reservations department at (831) 624-2888, or visit our website at www.quailodge.com.

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The Spa at Quail Lodge

Carmel, CA - The Spa at Quail Lodge is the ultimate retreat for guests wishing to indulge and surrender their bodies, minds and spirits to its many offerings. The Spa provides a tranquil oasis where guests can experience head-to-toe indulgence, and where couples can spend time together in an intimate and romantic setting.

The Spa at Quail lodge features seven treatment rooms including three stand-alone outdoor treatments suites, including the signature Couple's Suite, perfect for couples or friends. Proudly featuring product by Dermalogica, the Spa offers a comprehensive menu of treatments that incorporate natural ingredients such as herbs, flowers, fruits and seeds grown locally in the Carmel Valley. Signature treatments include the Quail Feather Signature Facial, the ultimate luxury treatment that exfoliates, refines pores, stimulates collagen and elastin, and leaves a luminous glow to the skin by eliminating impurities, hydrating, toning and lifting. The harmonious sequence in this treatment is embellished by a clarifying and exfoliating Hand/Foot Treatment and Massage. The Spa also offers the Quail Lodge Signature River Rock Therapy, where hand-picked river rocks are gently warmed and applied to the whole body using specific massage techniques.

Guests also can enjoy treatments at the Salon at Quail Lodge where manicures, pedicures and waxing services are available. Additional elements such as fragrant gardens, men's and women's steam rooms and an outdoor Jacuzzi and heated pool ensure a deeply relaxing spa experience for all. In addition to the specialty services above, The Spa also offers customized individual and group Spa Packages for any occasion. The Spa and salon are open daily from 9 a.m. to 7 p.m. Some spa services are available in the privacy and comfort of the guest's own suite.

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LAND ROVER EXPERIENCE DRIVING SCHOOL AT QUAIL LODGE

Carmel Valley, CA – Quail Lodge, the legendary 97-guestroom luxury resort located on 850 acres of lush fairways just beyond Carmel-by-the-Sea, offers the only West Coast Land Rover Experience Driving School.

Quail Lodge is home to one of four Land Rover Experience Driving Schools in North America, including programs at the Biltmore Estate in Asheville, North Carolina; Fairmont Le Chateau Montebello, near Montreal, Canada; and the most recent addition at Equinox, The Vermont Resort in Manchester Village, Vermont. The collection of Land Rover operated schools offers guests' one-of-a-kind instruction that explains and demonstrates the benefits of owning and using a Land Rover.

Quail Lodge's Land Rover Experience Driving School has more than 80 acres of hills, descents, wooded trails, rocks and other real-world obstacles to explore. The trail's level of difficulty will increase with the guest's skill level and introduce more advanced driving techniques such as winching, vehicle recovery and expedition travel or other topics they wish to explore. Guests can climb behind the wheel of their choice of Land Rover and enjoy endless off-road obstacles including ascents, descents, side-tilts, log crossings, and rock crawls, providing a truly memorable outdoor experience. Whether it is their first time off-road or for guests with more experience, the lesson will provide elements and terrain that will increase both their off-road knowledge and ability with one-on-one instruction provided by Land Rover certified Driving Instructors.

Individual and group lessons are available and range from one-hour sessions designed to introduce off-road driving techniques in a fun environment, to half-day and full-day excursions and lifestyle programs. Corporate groups will find a wide range of programs specifically designed for meetings, corporate retreats and team building. These corporate programs range from two-hour group lessons to specifically created team building events, rescue missions and competitive events.

The Land Rover Experience Driving Schools emphasize the environmentally responsible tenets of Tread Lightly!, a not-for-profit organization dedicated to safe, environmentally responsible use of off-road vehicles. In addition, Land Rover works closely with local authorities, government agencies and environmental groups, to ensure any impact on local environment, geography, flora and fauna is kept to a minimum.

Land Rover also is committed to design innovation that makes all products more sustainable throughout their life-cycle. A joint investment with Jaguar of £700 million in new technologies has been established to improve the environmental performance of vehicles over the next five years. The six key areas of focus are:

- Fuel economy and CO₂ emissions
- Tailpipe and evaporative emissions
- Materials selection
- End-of-life vehicle recycling
- Safety
- Impact on the natural environment from off-road driving

To learn more about the Land Rover Experience Driving Schools, visit www.landroverusa.com/drivingschools, or call (800) 239-0533.

Quail Lodge

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Land Rover

Since 1948 Land Rover has been manufacturing authentic 4x4s that represent true 'breadth of capability' across the model range. Defender, LR2 (Freelander 2), (Discovery 3), Range Rover Sport and Range Rover each define the world's 4x4 sectors, with 78% of this model range exported to over 140 countries. Land Rover employs 8,500 people and supports a further 40,000 jobs in the supply chain.

Land Rover takes its responsibility to the environment seriously. Emissions have been cut with all new models and, together with Jaguar, it is investing £700m on technology specifically aimed at reducing carbon dioxide emissions. Also, since September 2006, carbon dioxide generated by Land Rover manufacturing activities and UK customer vehicle use has been balanced through an industry leading offset program run by Climate Care.

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Edgar's Restaurant and Sports Bar at Quail Lodge Clubhouse
Offers a 19th Hole Atmosphere and Unparalleled Fairway Views

Carmel, CA - Edgar's restaurant and sports bar located at the Quail Lodge Clubhouse, named for the founder, the late Edgar Haber, serves savory California Eclectic cuisine in an elegant, albeit relaxed setting that overlooks the resort's championship golf course.

Sports fans can enjoy a complete sports package that enables them to check their favorite team scores simultaneously on multiple flat-screen TVs located throughout the restaurant. Whether it's to fuel up for a day on the links, sip a cocktail, or sample the diverse menu designed by Executive Chef Jeff Rogers, Edgar's fare delivers—seasonal dishes with an emphasis on fresh and locally grown organic ingredients. The simple meals draw on the region's finest bounty and reflect the creative, hands-on techniques mastered by Quail Lodge's culinary team.

The ambience at Edgar's is much like the Carmel Valley personality it pays homage to: warm, handsome, jovial and lively. Other interior design accents, which add to the venue's warmth, include extensive El Dorado stonework in earthy beige tones, fireplace and end grain hardwood floors. Exterior elements include an inviting outdoor fire pit, where guests can gather and unwind, as well as a heated patio for comfortable outdoor dining. Edgar's is open for breakfast, lunch and dinner daily from 7 a.m. to 10 p.m.

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QUAIL LODGE OFFERS PET ACADEMY
Pet Friendly Service Has Tails Wagging

Carmel, CA – The Pet Academy at Quail Lodge Resort is designed to enhance your best friend’s stay by providing the premier Pet Concierge Service in Northern California.

The Pet Academy provides the guest and their pet(s) a welcoming and pampering experience by anticipating their needs, during their stay. This is designed so one can relax while traveling, by allowing us to look after the details. Distinguished pre-welcoming amenities include; a welcome letter from our Resort Director of Pet Relations, Max; pet-friendly dining areas; pet walking and sitting services; boarding arrangements; mobile pet spa with grooming services; doggy daycare; arrangements for medical assistance and recommendations of outings to pet-friendly establishments, and planned activities like *Cozy Sunset Nights* with pet-friendly baskets and bonfires on Carmel’s beaches.

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**SARAH CRUSE
GENERAL MANAGER**

As General Manager of Quail Lodge, Cruse oversees all operations for the 97 guestroom resort and golf club, including The Covey, the lodge's signature restaurant, an 18-hole championship Robert Muir Graves golf course, spa, fitness center and wellness center.

Cruse brings more than 15 years of experience in management, operations and sales and marketing for top golf clubs and resorts in Canada, including Banff Springs, Le Chateau Montebello, Nicklaus North Golf Club, and Furry Creek Golf and Country. Prior to joining Quail Lodge, Cruse was Regional Director of Operations, Vancouver Island Region for GolfBC Group, responsible for the Olympic View Golf Club and Arbutus Ridge Golf and Country Club, two of the finest golf courses on Vancouver Island in British Columbia.

"We are thrilled that Sarah has accepted the position as General Manager of Quail Lodge," said Clement K.M. Kwok, Managing Director and Chief Executive Officer, The Hongkong and Shanghai Hotels, Limited, owner and operator of Quail Lodge. "Her wealth of experience working with notable golf clubs and golf resorts in British Columbia makes her an asset to the property."

Sarah Cruse resides in Carmel and enjoys golfing, exercising and spending time with Max her standard poodle that she brought to Quail Lodge and is now the Quail Lodge's hotel mascot. In 2009 Cruse accepted the position of President of the Monterey County Hospitality Association. Cruse attended Seneca College in Toronto, Ontario.

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Quail Lodge Resort and Golf Club Accolades

Quail Lodge has received a number of prestigious awards, among them:

- *DiRoNa Award* (Distinguished Restaurants of North America) for culinary excellence for Quail Lodge's restaurant, Covey, 2004, 2005, 2006
- *Condé Nast Traveler* readers voted for Quail Lodge as one of the **700 Top Hotels in the World** in the January 2004 Gold List issue.
- *Andrew Harper's Hideaway Report* named Quail Lodge **U.S. Comeback of the Year, 2003.**
- *Travel + Leisure* readers voted for Quail Lodge as one of the **500 Greatest Hotels, 2004.**
- *Monterey County Weekly* voted Edgar's **Best Kept Secret, 2005**
- **AAA Four Diamond Award, 2005 and 2006.**
- *Wine Spectator's* recognized The Covey **Best Award of Excellence, 2006**
- *Conde Nast Traveler* readers voted Quail Lodge on the **Gold List in 2005.** More than 32,000 subscribers rated on accommodations, service, food, location, design and activities.
- *Golf Odyssey* **Best U.S. Getaways for Women, 2006-2007**
- *Conde Nast Traveler* readers voted Quail Lodge on the **Top 100 Golf Resorts in the World**
- *Monterey County Weekly* voted Quail Lodge Resort as **Most Likely to Deliver the Lifestyle, 2008**